



New Tesla Purchase and Lease Guide

Clean Cars for All (CCFA) participants can only purchase new eligible models from Tesla. Used Tesla models cannot be purchased directly from Tesla, but may be purchased from other non-Tesla [CCFA Authorized Dealerships](#). If you have been issued an Award Letter, and would like to purchase a new Tesla model, please first read and do the following before placing an order:

1. The maximum sale price for a CCFA replacement vehicle is \$48,000 (excluding taxes, fees, warranties, or accessories). Accessories, such as custom paint, Aero Wheels, or Autopilot, can be included in the sale and do not count towards the \$48,000 price cap. Please see this [CCFA Advisory](#) for more details.

Tesla prices fluctuate frequently, and certain models may become eligible or ineligible based on these price changes. Currently, CCFA Participants can purchase or lease the following new CCFA-eligible Tesla models:

- Model 3, Rear-Wheel Drive
- Model 3, Long-Range
- Model Y

If a price change occurs and the sale price of the vehicle exceeds \$48,000, it will no longer be eligible under the CCFA program.

Ineligible Tesla models for purchase or lease include:

- Any used Tesla, including but not limited to models from [Tesla's online inventory](#) or any used model from a Tesla store or gallery
- Any Tesla that exceeds the \$48,000 sales price cap, including but not limited to the following:
 - Model 3 Performance
 - Model Y Long Range
 - Model Y Performance
 - Model S and Model X

Please Note: You must review and adhere to all requirements listed in the Award Letter and "Clean Vehicle Checklist."

2. Before placing an order, grantees are required to email their award letter and desired vehicle model to cleancarsforall@tesla.com to confirm the vehicle is eligible.

! DO NOT make an online order for a vehicle until a Tesla sales representative has contacted you and confirmed the model you wish to purchase, or lease is eligible.

Please Note: Vehicle orders require a non-refundable \$250 deposit. Order fees are non-refundable and non-transferable.

3. The CCFA grant is applied to the purchase price of the vehicle. Please review your sales contract or Motor Vehicle Purchase Agreement (MPVA) **before** taking delivery of your Tesla and confirm that the CCFA grant has been applied. If not, please contact cleancarsforall@tesla.com for assistance.

! DO NOT sign the sales contract or MVPA unless the CCFA grant has been applied

For questions on the material discussed above, or for further guidance, please contact *Grid Alternatives* at cleancars@gridalternatives.org or (855) 256-3656.