



EV Fleet Program





EV Fleet Program overview

PG&E will help you install EV make-ready infrastructure for medium- and heavy-duty fleets

\$236 million
budget over 5 years
FROM 2020–2024

700+ sites
SUPPORTING
6,500 new EVs

Support conversion of commercial and public fleets to electric

EXAMPLES:

Delivery vehicles, school buses, transit buses, and more...

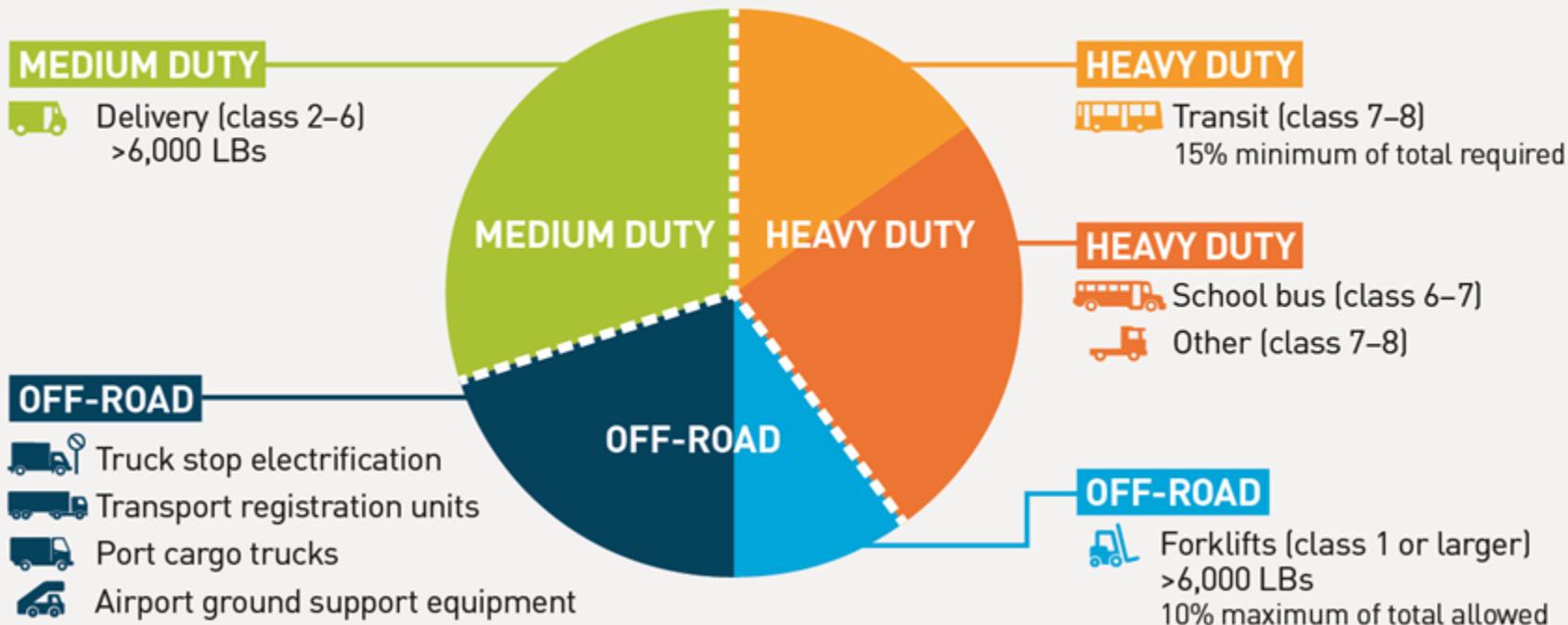




EV Fleet vehicle sector mix

EV Fleet will target a diverse mix of medium- and heavy-duty vehicle types*

VEHICLE TYPE ESTIMATES

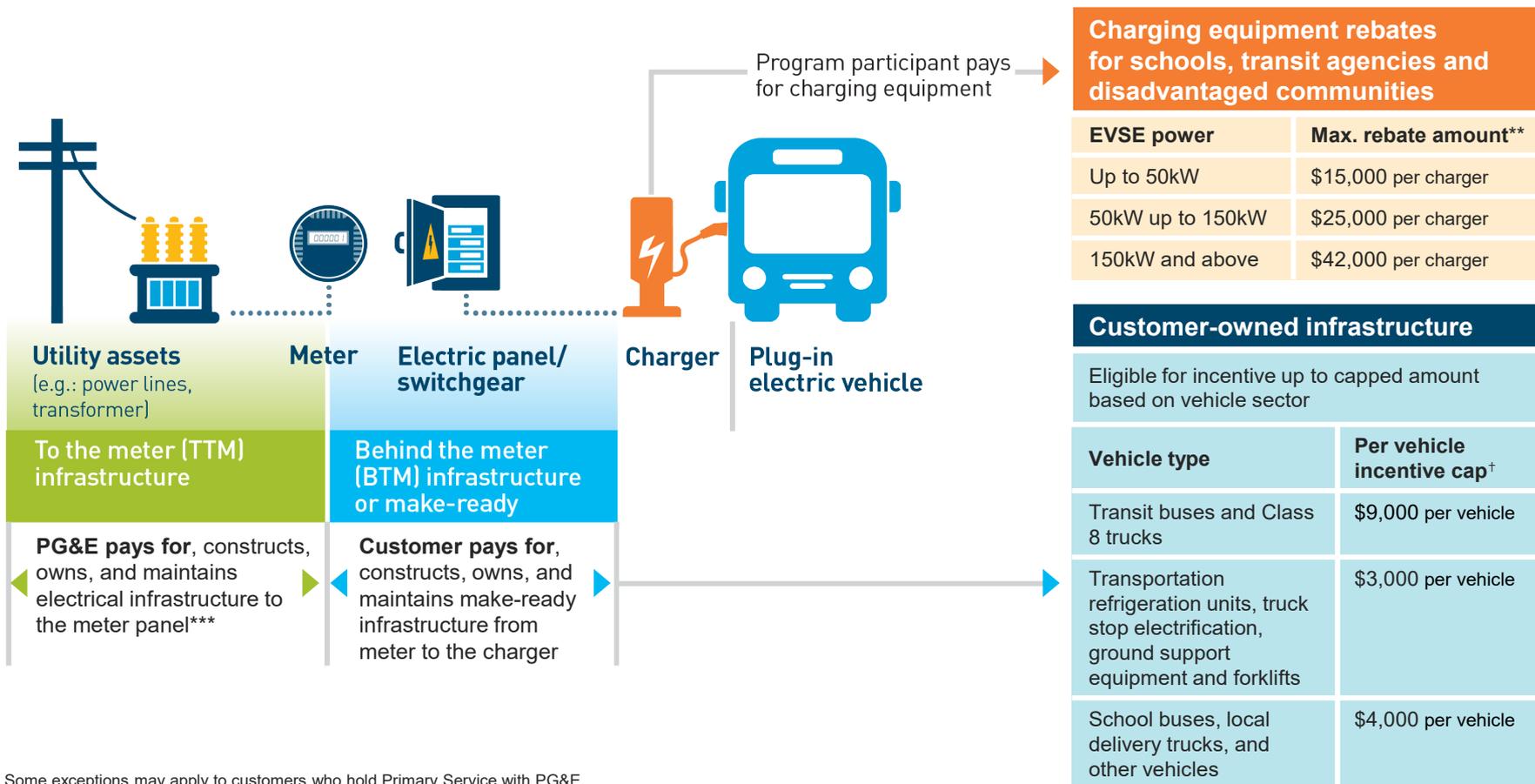


*Actual representation of vehicle types subject to vary based on program implementation, project costs, and market readiness



EV Fleet ownership—customer-owned

PG&E pays for infrastructure cost up to the customer meter



* Some exceptions may apply to customers who hold Primary Service with PG&E

** EVSE rebate amounts subject to change. Rebate not to exceed 50% of charger equipment and installation costs. EVSE must meet minimum and standard requirements to be eligible for rebate

***Customer-owned eligibility at PG&E discretion based on project scope and associated costs

† Limited to 25 vehicles per site; sites with more vehicles to be considered on an individual basis

What we need from **you**



Demonstrate commitment
to procurement of a minimum
of 2 electric fleet vehicles



Demonstrate long-term
electrification growth plan and
schedule of load increase



Provide data related to
charger usage for
a minimum of **5 years**



Own or lease the property
where chargers are installed, and
operate and maintain vehicles and
chargers for minimum of **10 years**

Ready to apply



1. Has a **Paid Vehicle Invoice, Approved Vehicle Grant**, or provides a **Letter from their Board/Owner, City Council**
2. Has a **vehicle and electrification plan**
3. **Knows location** for charger placement (Map)
4. Knows **charger company, model and size (KW)** (Datasheet)
5. **Secured funding** for out of pocket cost.
ie: Grants or Approved Budget
6. Has **leadership approval** for EV Fleet program participation

Business EV Rate Structure

Business EV rate structure

1

Customers choose subscription level, based on charging needs

High Use EV Rate:

\$95.56

/ 50 kW block over 100kW*

Low Use EV Rate:

\$12.41

/ 10 kW block up to 100kW

Customers that want to **manage charging loads** can opt for a lower subscription level.

2

Subscription remains consistent month-to-month



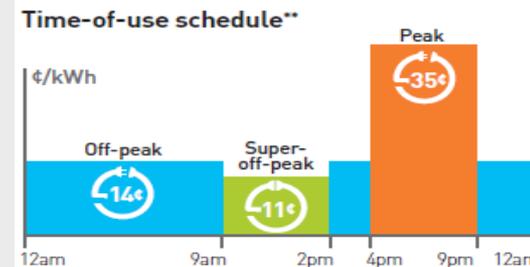
If site charging power exceeds subscription, several customer communications are triggered, and overage fees may apply.

Customers **can change subscription level** to suit their charging needs.

3

Energy usage is billed based on time-of-use pricing

Energy Charge:



Charging is cheapest mid-day, when PG&E has higher levels of renewable energy generation.

* Values for Business High Use EV Rate Secondary (BEV2-S) voltage. For Business High Use EV Rate Primary (BEV2-P) voltage, the price of each 50 kW block is \$85.98.

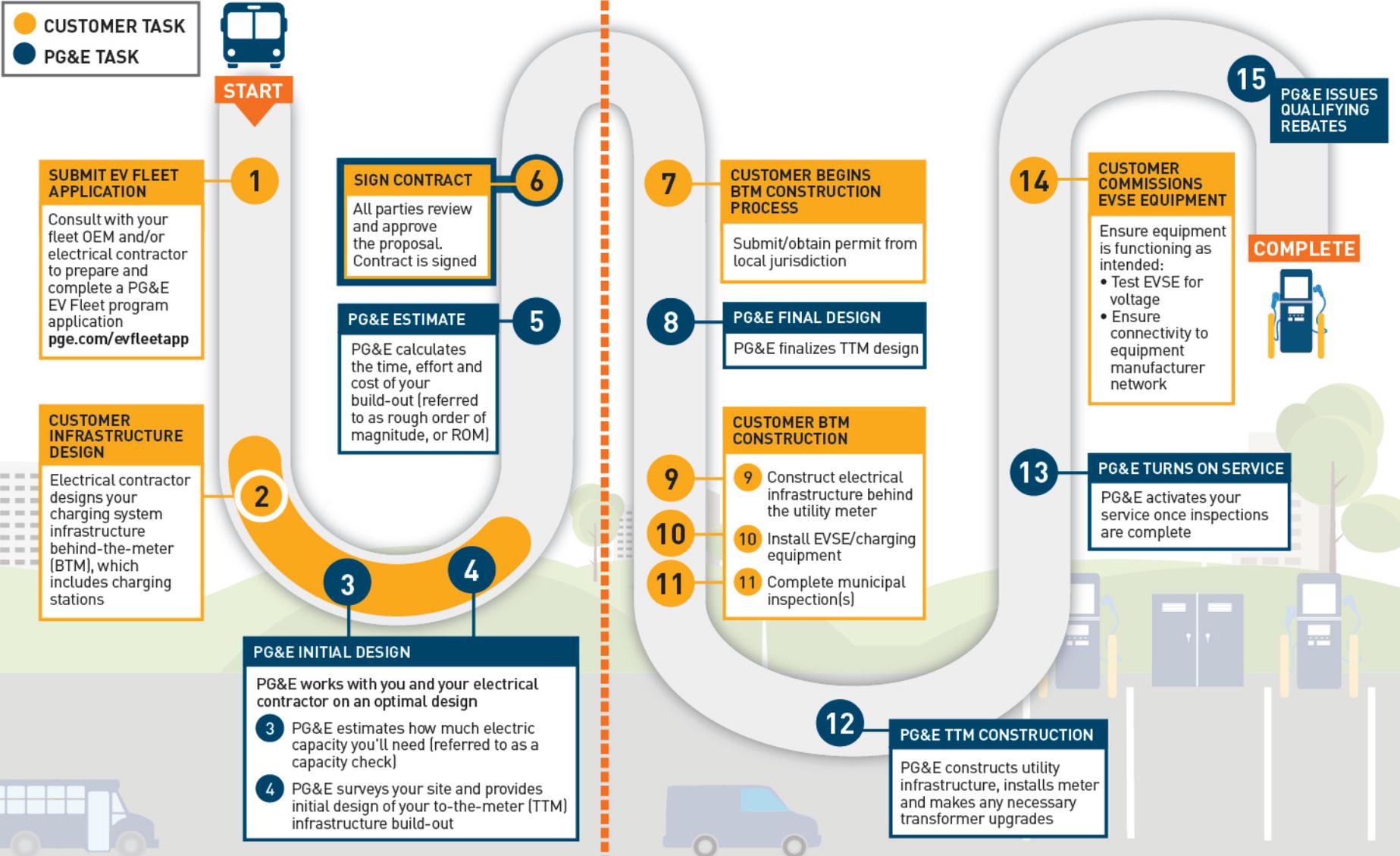
**Business High Use EV Rate (BEV2) values shown for illustrative purposes. Business Low Use EV Rate (BEV1) values will vary slightly from the values shown above. The kWh values of the TOU periods above are rounded for clarity. Please refer to the [Business EV Tariff](#) for exact values.



EV Fleet electrification process

PRELIMINARY DESIGN (3-5 months)

FINAL DESIGN and EXECUTION (6-8 months)



Thank you!

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Helpful resources

CTRL + Click to open link

- [EV Fleet Website](#)
- [EV Fleet Fact Sheet](#)
- [EV Fleet Interest Form](#)
- [EV Fleet Application](#)
- [EV Fleet Rebate Calculator \(for chargers\)](#)
- [EV Fleet Incentive Calculator \(for infrastructure\)](#)
- [EV Fleet Rate Calculator](#)
- [EV Fleet List of Approved Charging Vendors](#)
- [EV Fleet Terms and Conditions](#)
- [EV Fleet Customer Information Sharing Agreement](#)
- [EV Fleet Non-Disclosure Agreement](#)
- [EV Fleet Additional Funding Filtering Tool](#)
- [PG&E Service Territory Map](#)