



BAY AREA  
AIR QUALITY  
MANAGEMENT  
DISTRICT

February 17, 2023

Request for Quotations# 2023-012

**IT Infrastructure Support License Renewal**

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**SECTION I – SUMMARY**

The Bay Area Air Quality Management District (“Air District”) seeks quotes for a three-year renewal of the following existing hardware and/or software support and licensing:

- Cisco SMARTnet
- VMware Licensing
- NetApp Support

Prices should be quoted for a term of three years. Items are brand-specific, and no substitutions will be considered. The bidder must be an authorized reseller for the manufacturer(s) in question. The bidder may submit quotes for any or all of the requested technologies. A purchase order will be issued to the lowest responsive and responsible bidder(s) for each technology, meeting and/or exceeding the requirements in this Request for Quotations (“RFQ”). For the purposes of clear bid comparison, all quoted pricing must be at the lowest possible cost including any governmental pricing discounts not associated with the Air District as a registered or preferred customer.

To respond to this RFQ, an interested company should submit its quote electronically (in Adobe Acrobat PDF file format) to the Air District’s Procurement Portal link (Portal):

Portal link: <https://baaqmd.bonfirehub.com>

**Quotes must be submitted and received by  
4:00 p.m. PST on Tuesday, March 7, 2023 (“deadline”).  
Late quotes will not be considered.**

Quotes must address all information requested in this RFQ. A quote may add information not requested in this RFQ, but the information should be in addition to, not instead of, the requested information and format. Minority business enterprises, women's business enterprises, veteran's business enterprises, and Certified Green Businesses are encouraged to submit quotes. **Any questions regarding this RFQ should be submitted through the Portal.**

## SECTION II – PRODUCT SPECIFICATIONS

### A. Cisco SMARTnet

Product Number	Description	Begin Date	End Date*	Quantity
ASA5506-SEC-BUN-K9	ASA 5506 with FirePOWER services and Sec Plus license	January 1, 2023	December 31, 2025	2
ASA5545-FPWR-K9	ASA 5545-X with FirePOWER Services, 8GE, AC, 3DES/AES, 2SSD	January 1, 2023	December 31, 2025	4
ASR1001X-2.5G-K9	ASR1001-X, 2.5G Base Bundle, K9, AES, Built-in 6x1G	January 1, 2023	December 31, 2025	4
ISR4221/K9	Cisco ISR 4221 (2GE,2NIM,8G FLASH,4G DRAM,IPB)	January 1, 2023	December 31, 2025	2
L-ASA5545-TA-1Y	Cisco ASA5545 FirePOWER IPS 1YR Subscription	January 1, 2023	December 31, 2025	2
N9K-C9504-B3	Nexus 9504 Chassis Bundle with 1 Sup, 3 PS, 2 SC, 4 FM, 3 FT	January 1, 2023	December 31, 2025	4
SLASR1-AES	Cisco ASR 1000 Advanced Enterprise Services License	January 1, 2023	December 31, 2025	4
UCSC-C220-M4L	UCS C220 M4 LFF w/o CPU, mem, HD, PCIe, PSU, rail kit	January 1, 2023	December 31, 2025	4
UCSC-C220-M5SX	UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, PSU	January 1, 2023	December 31, 2025	1
UCSC-C240-M4SX	UCS C240 M4 SFF 24 HD w/o CPU,mem,HD,PCIe,PS,railkt w/expndr	January 1, 2023	December 31, 2025	20
WS-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base	January 1, 2023	December 31, 2025	6
WS-C4500X-40X-ES	Catalyst 4500-X 40 Port 10G Ent. Services, Frt-to-Bk, No P/S	January 1, 2023	December 31, 2025	2

### B. VMware Licensing

Product Number	Description	Begin Date	End Date*	Quantity
VCS8-STD-P-SSS-C	Production Support/Subscription VMware vCenter Server 8 Standard for vSphere 8 (Per Instance) for 1 year.	January 1, 2023	December 31, 2025	3

VS8-EPL-P-SSS-C	Production Support/Subscription for VMware vSphere 8 Enterprise Plus for 1 processor for 1 year.	January 1, 2023	December 31, 2025	50
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**C. NetApp Support**

Product Number	Description	Begin Date	End Date*	Quantity
CS-WARRANTY-EXTENSION	<p>WARRANTY EXTENSION POINT-OF-SALE</p> <p>System Details   Qty   EOSL "FAS2720,HA,Controller,CNA,-C   2   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per-0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per-0.1TB,BASE,Protocol,NLSAS,01   1860   ; SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; "</p>	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
CS-A2-4D	<p>SUPPORTEDGE STANDARD W/4HR PARTS DELIVERY</p> <p>System Details   Qty   EOSL "FAS2720,HA,Controller,CNA,-C   2   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1860   ; SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; "</p>	January 1, 2023	December 31, 2025	2
CS-SVC-REINST	<p>REINSTATEMENT FEE FOR LAPSED SUPPORT</p> <p>System Details   Qty   EOSL "FAS2720,HA,Controller,CNA,-C   2   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; SW,Per-0.1TB,Premium,NLSAS,01</p>	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
	1860   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1860   ; SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; "			
CS-WARRANTY-EXTENSION	WARRANTY EXTENSION POINT-OF-SALE  System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
CS-A2-4D	<p>SUPPORTEDGE STANDARD W/4HR PARTS DELIVERY</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "</p>	January 1, 2023	December 31, 2025	2
CS-SVC-REINST	<p>REINSTATEMENT FEE FOR LAPSED SUPPORT</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK  </p>	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
	1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "			
CS-EXT-WTY-MISC	HW EXTENDED WTY SERVICES,MISC, FAS3170A, POST WARRANTY  System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1860   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
CS-SVC-REINST-P-R	<p>REINSTATEMENT FEE FOR LAPSED HW SVC,SSC</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per-0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per-0.1TB,BASE,Protocol,NLSAS,01   1860   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "</p>	January 1, 2023	December 31, 2025	2
CS-SSP-REINST-P-R	<p>REINSTATEMENT FEE FOR LAPSED SSP,SSC</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per-0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per-0.1TB,BASE,Protocol,NLSAS,01   1860   ; Disk Shelf,12G,12x2TB,7.2K,-SK  </p>	January 1, 2023	December 31, 2025	2



Product Number	Description	Begin Date	End Date*	Quantity
	1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "			
CS-S-SSP	SW SUBSCRIPTION PLAN  System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1860   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1860   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1860   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "	January 1, 2023	December 31, 2025	2

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Product Number	Description	Begin Date	End Date*	Quantity
CS-EXT-WTY-MISC	<p>HW EXTENDED WTY SERVICES,MISC, FAS3170A, POST WARRANTY</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per-0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per-0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "</p>	January 1, 2023	December 31, 2025	2
CS-SVC-REINST-P-R	<p>REINSTATEMENT FEE FOR LAPSED HW SVC,SSC</p> <p>System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per-0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per-0.1TB,BASE,Protocol,NLSAS,01   1760   ;</p>	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
	Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "			
CS-SSP-REINST-P-R	REINSTATEMENT FEE FOR LAPSED SSP,SSC  System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "	January 1, 2023	December 31, 2025	2

Product Number	Description	Begin Date	End Date*	Quantity
CS-S-SSP	SW SUBSCRIPTION PLAN  System Details   Qty   EOSL "SW,Data at Rest Encryption Enabled,2720A,-C   2   ; SW,Trusted Platform Module Enabled,2720A,-C   2   ; SW,Per-0.1TB,Premium,NLSAS,01   1760   ; SW,Per- 0.1TB,Base,ONTAP,NLSAS,01   1760   ; SW,Per- 0.1TB,BASE,Protocol,NLSAS,01   1760   ; Disk Shelf,12G,12x2TB,7.2K,-SK   1   04/30/2025; Disk Shelf,12x2.0TB,7.2K,6G,QS   1   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:19   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:22   07/31/2024; Disk Shelf,24x2.0TB,7.2K,6G,QS   1:23   07/31/2024; FAS2720,HA,Controller,CNA,-C   2   ; "	January 1, 2023	December 31, 2025	2

\* (Or until published product End-of-Life/End-of-Support date, whichever comes first)

Electronic delivery to 375 Beale Street, Suite 600, San Francisco, CA 94105.

### SECTION III – INSTRUCTIONS TO BIDDERS

#### A. General

1. Interested firms must create an account through the Portal described in this RFQ to view RFQ documents and addenda, and to submit questions and bid documents.
2. All quotes must be made in accordance with the conditions of this RFQ. Failure to address any of the requirements is grounds for rejection of the quote.
3. All information should be complete, specific, and as concise as possible.

4. Quotes should include any additional information that the respondent deems pertinent to the understanding and evaluation of the quotes.
5. The Air District may modify the RFQ or issue supplementary information or guidelines during the quote preparation period prior to the deadline. Please check our [Portal](#) for updates prior to the deadline.
6. Quotes shall constitute firm offers. Once submitted, quotes may be withdrawn, modified and resubmitted through the Portal up until the deadline.
7. The Air District reserves the right to reject any and all quotes.
8. All questions must be in written form and submitted through the Portal no later than **4:00 p.m. PST on Thursday, February 23, 2023**. Firms will not be able to submit questions after this time. All questions will be answered in writing and posted on the [Portal](#) by **6:00 p.m. PST on Wednesday, March 1, 2023**.
9. The cost for developing the quotes is the responsibility of the bidder, and shall not be chargeable to the Air District.

**B. Submittal of Quotes**

1. Deadline – All quotes are due no later than **4:00 p.m. PST on Tuesday, March 7, 2023** and should be submitted via the Portal to:  
  
Portal link: <https://baaqmd.bonfirehub.com>
2. Uploading large documents may take significant time, depending on the size of the file(s) and internet connection speed. Bidders should plan sufficient time before the deadline to finalize their submissions and to complete the uploading process. Bidders will not be able to submit documents after the deadline. Quotes received after the deadline will not be considered.
3. Signature – All quotes must be signed by an authorized representative of the bidder.
4. Submittal – Bidder shall submit its quote electronically (in Adobe Acrobat PDF file format) to the Portal. Bidders must submit quotes in the format outlined in Section IV. Electronic submissions submitted via the Portal will be acknowledged with a confirmation email receipt. Late quotes will not be accepted. Any correction or re-submission of quotes will not extend the deadline.
5. Grounds for Rejection – A quote may be rejected at any time if it arrives after the deadline, is not in the prescribed format, or is not signed by an individual authorized to represent the firm.
6. Disposition of the Quotes – All responses to this RFQ become property of the Air District and will be kept confidential until a recommendation for award has been announced. Thereafter, submittals are subject to public inspection and

disclosure under the California Public Records Act. If a respondent believes that any portion of its submittal is exempt from public disclosure, it may mark that portion “confidential.” The Air District will use reasonable means to ensure that such confidential information is safeguarded, but will not be held liable for inadvertent disclosure of the information. Quotes marked “confidential” in their entirety will not be honored, and the Air District will not deny public disclosure of any portion of submittals so marked.

By submitting a quote with portions marked “confidential,” a respondent represents it has a good faith belief that such portions are exempt from disclosure under the California Public Records Act and agrees to reimburse the Air District for, and to indemnify, defend, and hold harmless the Air District, its officers, employees, and agents, from and against any and all claims, damages, losses, liabilities, suits, judgments, fines, penalties, costs, and expenses, including without limitation, attorneys’ fees, expenses, and court costs of any nature whatsoever, arising from or relating to the Air District’s non-disclosure of any such designated portions of a quote.

7. Modification – Once submitted, quotes may be altered up until the deadline. Quotes may not be modified after the deadline.

#### **SECTION IV – QUOTE FORMAT, CONTENT, AND SUBMITTAL**

The bidder may submit quotes for any or all of the requested technologies. Complete and submit Attachment A, Quote Sheet with the pricing and include all requested information. Failure to submit quotes in the required format may result in the quote being eliminated from evaluation and consideration. Any reduced fees or discounts should be noted on the Quote Sheet. For the purposes of clear bid comparison, all quoted pricing must be at the lowest possible cost including any governmental pricing discounts not associated with the Air District as a registered or preferred customer.

#### **SECTION V – QUOTE EVALUATION**

A purchase order will be issued to the lowest responsive and responsible bidder(s) for each technology, meeting and/or exceeding the requirements in this Request for Quotations (“RFQ”). If one or more bids is equal to the lowest bid, the purchase order shall be issued by lottery to one of the lowest bidders.

### ATTACHMENT A – QUOTE SHEET

*The bidder may submit quotes for any or all of the requested technologies. Any reduced fees or discounts should be clearly stated. For the purposes of clear bid comparison, all quoted pricing must be at the lowest possible cost including any governmental pricing discounts not associated with the Air District as a registered or preferred customer.*

#### A. CISCO SMARTNET

Product Number	Begin Date	End Date*	Quantity	YEAR 1 PRICE	YEAR 2 PRICE	YEAR 3 PRICE	TOTAL COST
ASA5506-SEC-BUN-K9	January 1, 2023	December 31, 2025	2				
ASA5545-FPWR-K9	January 1, 2023	December 31, 2025	4				
ASR1001X-2.5G-K9	January 1, 2023	December 31, 2025	4				
ISR4221/K9	January 1, 2023	December 31, 2025	2				
L-ASA5545-TA-1Y	January 1, 2023	December 31, 2025	2				
N9K-C9504-B3	January 1, 2023	December 31, 2025	4				
SLASR1-AES	January 1, 2023	December 31, 2025	4				
UCSC-C220-M4L	January 1, 2023	December 31, 2025	4				
UCSC-C220-M5SX	January 1, 2023	December 31, 2025	1				
UCSC-C240-M4SX	January 1, 2023	December 31, 2025	20				
WS-C2960X-24TS-L	January 1, 2023	December 31, 2025	6				
WS-C4500X-40X-ES	January 1, 2023	December 31, 2025	2				

#### B. VMWARE LICENSING

Product Number	Begin Date	End Date*	Quantity	YEAR 1 PRICE	YEAR 2 PRICE	YEAR 3 PRICE	TOTAL COST
VCS8-STD-P-SSS-C	January 1, 2023	December 31, 2025	3				
VS8-EPL-P-SSS-C	January 1, 2023	December 31, 2025	50				

**C. NETAPP SUPPORT**

Product Number	Begin Date	End Date*	Quantity	YEAR 1 PRICE	YEAR 2 PRICE	YEAR 3 PRICE	TOTAL COST
CS-WARRANTY-EXTENSION	January 1, 2023	December 31, 2025	2				
CS-A2-4D	January 1, 2023	December 31, 2025	2				
CS-SVC-REINST	January 1, 2023	December 31, 2025	2				
CS-WARRANTY-EXTENSION	January 1, 2023	December 31, 2025	2				
CS-A2-4D	January 1, 2023	December 31, 2025	2				
CS-SVC-REINST	January 1, 2023	December 31, 2025	2				
CS-EXT-WTY-MISC	January 1, 2023	December 31, 2025	2				
CS-SVC-REINST-P-R	January 1, 2023	December 31, 2025	2				
CS-SSP-REINST-P-R	January 1, 2023	December 31, 2025	2				
CS-S-SSP	January 1, 2023	December 31, 2025	2				
CS-EXT-WTY-MISC	January 1, 2023	December 31, 2025	2				
CS-SVC-REINST-P-R	January 1, 2023	December 31, 2025	2				
CS-SSP-REINST-P-R	January 1, 2023	December 31, 2025	2				
CS-S-SSP	January 1, 2023	December 31, 2025	2				

\* (Or until published product End-of-Life/End-of-Support date, whichever comes first)  
Electronic delivery to 375 Beale Street, Suite 600, San Francisco, CA 94105.



The undersigned offer prices, terms, and delivery hereon set forth.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Terms \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Print Name of Signature \_\_\_\_\_

Date \_\_\_\_\_