



BAY AREA
AIR QUALITY
MANAGEMENT
DISTRICT

AGENDA: 5

First and Second Quarter Financial Report Fiscal Year Ending (FYE) 2023

**Budget & Finance Committee Meeting
February 1, 2023**

**Jun Pan
Manager, Finance Division
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Presentation Outcome



Provide a General Fund financial summary which covers both the first and second quarter activities for the fiscal year ending June 30, 2023

Presentation Outline



General Fund Reporting on 2nd Quarter financial results (July 1, 2022 – Dec 31, 2022):

- Revenues
- Expenditures
- Investments
- General Fund Balance and Outstanding Liabilities
- Purchasing Report

Presentation for Information Only



No action required.

2nd Quarter Results FYE 2023



Major Categories	FYE 2023 Budget	FYE 2023 Actual (as of 12/31/2022)	Percentage of Budgeted Revenues
County receipts	\$42,197,180	\$15,932,866	38%
Permit Fees	\$46,413,911	\$31,667,142	68%
Title V Permit Fees	\$8,065,278	\$5,434,845	67%
Asbestos Fees	\$4,000,000	\$1,787,681	45%
Toxic Inventory Fees	\$1,659,680	\$1,345,122	81%
Community Health Impact	\$1,108,600	\$940,744	85%
Criteria Toxic Pollutant	\$1,219,460	\$1,023,442	84%
Penalties and Settlements	\$2,750,000	\$2,149,886	78%
Interest Revenue	\$1,000,000	\$702,220	70%
Total Revenues	\$108,414,109	\$60,983,948	56%

Revenue Comparison



Prior Year vs. Current Year

Major Categories	FYE 2022 (As of 12/31/2021)	FYE 2023 (As of 12/31/2022)	\$ DIFFERENCE
County receipts	\$14,954,319	\$15,932,866	\$978,547
Permit Fee	\$28,761,143	\$31,667,142	\$2,905,999
Title V Permit Fees	\$5,645,058	\$5,434,845	(\$210,214)
Asbestos Fees	\$2,105,879	\$1,787,681	(\$318,198)
Toxic Inventory Fees	\$1,732,677	\$1,345,122	(\$387,555)
Community Health Impact	\$1,027,362	\$940,744	(\$86,618)
Criteria Toxic Pollutant	\$735,678	\$1,023,442	\$287,764
Penalties and Settlements	\$3,664,428	\$2,149,886	(\$1,514,542)
Interest Revenue	\$367,484	\$702,220	\$334,736
TOTAL REVENUES	\$58,994,029	\$60,983,948	\$1,989,919

2nd Quarter Results FYE 2023

General Fund - Expenditures



Major Categories	FYE 2023 Budget	FYE 2023 Actual (as of 12/31/2022)	Percentage of Budgeted Expenditures
* Personnel - Salaries	\$63,170,187	\$27,460,479	43%
* Personnel - Benefits	\$31,236,797	\$17,196,948	55%
Operational Services and Supplies	\$38,191,172	\$11,263,042	29%
Capital Outlay	\$6,562,177	\$1,640,338	25%
Total Expenditures	\$139,160,332	\$57,560,807	41%

*Consolidated includes Special Funds

Expenditure Comparison

Prior Year vs. Current Year



Major Categories	FYE 2022 (As of 12/31/2021)	FYE 2023 (As of 12/31/2022)	\$ DIFFERENCE
*Personnel - Salaries	\$25,290,051	\$27,460,479	\$2,170,428
*Personnel - Benefits	\$19,786,813	\$17,196,948	(\$2,589,865)
Operational Services and Supplies	\$11,525,008	\$11,263,042	(\$261,966)
Capital Outlay	\$1,409,588	\$1,640,338	\$230,750
TOTAL EXPENDITURES	\$58,011,459	\$57,560,807	(\$450,653)

*Consolidated includes Special Funds

2nd Quarter Results FYE 2023

Investments



Cash and Investments with County Treasury:

(Based on Dec 2022 Account Balance)

General Fund	\$100,341,101
TFCA	\$124,648,541
MSIF	\$64,834,042
Carl Moyer	\$70,797,677
CA Goods Movement	\$23,439,928
AQ Projects	\$2,710,582
Vehicles Mitigation	\$25,617,483
TOTAL	<u>\$412,389,353</u>

Fund Balance and Outstanding Liabilities



FUND BALANCES	6/30/2021 Audited	6/30/2022 Unaudited	6/30/2023 Projected
DESIGNATED: *			
AB617 Staffing Contingency		6,000,000	7,679,746
Community Benefits		3,000,000	3,000,000
Economic Contingency	21,294,922	23,303,025	25,500,741
Litigation Contingency			2,175,000
Pandemic Contingency		7,000,000	4,000,000
Pension Liability	4,000,000	** 5,000,000	5,000,000
Richmond Improvement (HQE)			5,000,000
Technology Implementation Office	3,350,000	3,350,000	3,350,000
Wildfire Mitigation	1,000,000	2,000,000	1,000,000
TOTAL DESIGNATED	\$29,644,922	\$49,653,025	\$51,705,487
UNDESIGNATED	34,385,565	26,419,061	12,871,599
TOTAL DESIGNATED & UNDESIGNATED	\$64,030,487	\$76,072,086	\$64,577,086
TOTAL FUND BALANCE	\$64,030,487	\$76,072,086	\$64,577,086
* Designated Fund Balances are subject to change at Board's discretion.			
ESTIMATED OUTSTANDING LIABILITIES			
CalPERS Pension Retirement			68,298,398
Certificate of Participation Notes			22,770,330
TOTAL ESTIMATED OUTSTANDING LIABILITIES			\$91,068,728

** This funding was sent to Section 115 Pension Prefunding Trust Account

Purchasing Reporting Requirements



- **Section 4.3 of the Purchasing Procedures states:**
Recurring payments of routine business needs, such as utilities, licenses, office supplies, etc., that are more than **\$100,000** shall be presented in the Quarterly Financial Report.
- ☐ In an effort of full disclosure, list also includes benefit payments.



FYE 2023 Vendor Payments

Cumulative Vendor Payments in Excess of \$100,000 without Board Review

	VENDOR NAME	AMOUNT PAID (July 2022 - Dec 2022)	Explanation
1	AAA Business Supplies	\$134,033	Janitorial, Stationary, Office Supplies
2	Alliant Insurance Services	\$803,393	Various Business Insurance Policies
3	Bay Area Headquarters Authority	\$1,650,110	Shared Services & Common Areas
4	Benefits Coordinators Corp.	\$1,127,006	Life Insurance Plan & LTD Insurance
5	CA Public Employee Retirement System (Heath)	\$4,575,646	Health Insurance Plan
6	CA Public Employee Retirement System (Retirement)	\$4,332,574	Retirement Benefits & 457 Supplemental Plan
7	Cubic Transportation Systems	\$218,725	Clipper Transit Subsidy
8	Denovo Ventures, LLC	\$115,933	Financial System Cloud Hosting Services
9	Enterprise Fleet Services	\$225,593	Fleet Leasing and Maintenance services
10	P&A Administrative Services	\$112,417	Flexible Spending & Cobra Benefit Services
11	Robert Half, Inc.	\$315,959	Temporary Staffing Services
12	Verizon Wireless	\$120,838	Cell Phone Services
13	Wang Brothers Investment LLC	\$300,200	Richmond Site Lease

Feedback Requested/Prompt



No action needed.