High Mileage Fleet Incentive Program

Pre-Application Workshop

June 11, 2020

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Rebecca Fisher, Outreach & Partnerships
Webinar Information

Copies of presentations will be available upon request.

Type in questions using the questions box here.

Questions will be answered at the end of the presentation.
Overview

Introduction & Background
- Bay Area Air Quality Management District (Air District)
- Criteria Pollution in the Bay Area
- Zero Emission Vehicle (ZEV) Goals and Adoption

Program Information
- Funding Source
- Guidance and Requirements
- Process

How to Apply

Contact and Questions
Introduction and Background

The Air District:
- Established in 1955
- Nine Bay Area Counties
- Seven Million Residents
- 5,340 square miles

Mission:
“To protect and improve public health, air quality and the global climate”
Sources of Bay Area of Criteria Pollution
2015 Total = 667 tons/day

Other Sources 47%
Mobile Sources 53%

12% Passenger Cars
17% On-road Trucks
16% Off-road vehicles
8% Other Mobile Sources
Transportation Fund for Clean Air

- $4 DMV Surcharge
- Cost-effectively reduce tailpipe emissions of criteria pollutants

TRIP REDUCTION
- Pilot Trip Reduction
- Rideshare

CLEAN VEHICLES
- High Mileage Fleet
- Charge!

BICYCLE FACILITIES
- Bikeways
- Bicycle Parking
2020 - 2050 Adoption Goals

- **2020**: 110,000 EVs (Bay Area)
- **2025**: 247,000 EVs (Bay Area), 1.5 M EVs (Statewide)
- **2050**: 90-100% of fleet (Bay Area)
Program Summary

“High Mileage Fleet Program is a TFCA-funded grant program that helps offset a portion (up to 90%) of the cost of purchasing or leasing new zero-emissions vehicles within the Air District’s jurisdiction. Funding is available on a first-come, first-served basis to public agencies and private businesses and is paid to grantees ("Project Sponsors") on a reimbursement basis after the project has been completed.”
# Funding and Requirements

<table>
<thead>
<tr>
<th>Vehicle Type</th>
<th>Vehicle Purchase Year</th>
<th>Funding</th>
<th>Mileage (miles/year)</th>
<th>Project Life</th>
</tr>
</thead>
<tbody>
<tr>
<td>Light &amp; Medium Duty (up to 8,500 lbs GVWR)</td>
<td>2020</td>
<td>$5,000</td>
<td>41,000</td>
<td>3 Years</td>
</tr>
<tr>
<td></td>
<td>2021</td>
<td>$5,000</td>
<td>41,000</td>
<td>4 Years</td>
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</tbody>
</table>

**Notes:**

Eligible vehicles include **new** battery electric vehicles (BEV) and hydrogen fuel cell vehicles only. Visit driveclean.ca.gov for eligible vehicles.

Eligible costs include vehicle purchase/lease costs.
Additional requirements & information:

- New, Model Year 2020+ only
- 3-4 year project life
- Must qualify for a minimum of $100,000 in grant funding
- On-road equipment – no ATV’s, no cargo handling equipment
- Project equipment must operate within BAAQMD boundaries
- Co-fund opportunities include CVRP, CCA grant programs, Federal Tax Credits (New vehicles only), & PG&E for infrastructure
# Key Grantee/Project Sponsor Obligations

<table>
<thead>
<tr>
<th>Category</th>
<th>Obligations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle Purchase or Lease</td>
<td>• Complete within 1 year of contract execution</td>
</tr>
<tr>
<td>Insurance</td>
<td>• General Liability&lt;br&gt;• Workers Comp&lt;br&gt;• Vehicle Liability</td>
</tr>
<tr>
<td>Operate &amp; Report</td>
<td>• 3 or 4 years&lt;br&gt;• Submit Progress Report and Operational Reports</td>
</tr>
<tr>
<td>Allow &amp; Cooperate</td>
<td>• Fiscal Audits&lt;br&gt;• Project Inspections</td>
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Step 1: Apply

**Applicant:**

- Submit online application, including:
  - Letter of commitment / Authority to Apply
  - Annual Vehicle Miles Traveled verification
  - Line item cost **estimate**
    - Vehicle cost
  - Sign and return Contract
  - **Ensure no work will begin until receipt of Notice to Proceed**

**Air District:**

- Review application, issue Notice of Proposed Award if eligible
- Forward proposed Contract for signature
- Execute Contract and issue Notice to Proceed
Step 2: Project Implementation

Grantee (Project Sponsor):
- Purchase vehicle and
- Obtain and Maintain Insurance and Registration
- Submit Expenditure Report & Invoice

Air District:
- Release 85% of funds for reimbursement following review of Report & Invoice
Step 3: Operate and Report

Grantee (Project Sponsor):
- Operating and maintain vehicle for 3 or 4 years
- Ensure usage requirement is met
- Maintain insurance and registration
- Submit annual Operational reports

Air District:
- Audit and Inspect
- Release remaining 15% of funds for reimbursement following fulfillment of usage requirement and review of final Operational report
## Project Schedule

<table>
<thead>
<tr>
<th>Schedule</th>
<th>Activity</th>
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</thead>
<tbody>
<tr>
<td>Projects must be approved by the Air District’s Board of Directors.</td>
<td>Air District notifies applicant about its determination (Notice of Proposed Award) and a proposed Funding Agreement is sent for the Project Sponsor’s signature.</td>
</tr>
<tr>
<td>Air District will notify applicants of application status within 15 days of application submittal.</td>
<td>Applicants that are not selected for award are notified and provided an explanation of why their project was not selected or found to be eligible.</td>
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<tr>
<td>Board of Director approval schedule will be communicated to applicants at the time of application evaluation.</td>
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<tr>
<td>Within 1 year of the Funding Agreement being executed</td>
<td>All vehicles must be in possession and operating, First reimbursement installment</td>
</tr>
<tr>
<td>Once vehicles are purchased/leased and operational, and for 3 or 4 years afterwards</td>
<td>Operating and Reporting period, Audit and Inspection</td>
</tr>
<tr>
<td>After completion of the Operating and Reporting period</td>
<td>Final Reimbursement installment</td>
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### Program Schedule

<table>
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<tr>
<th>Date</th>
<th>Activity</th>
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<tbody>
<tr>
<td>June 8, 2020 - July 15, 2020</td>
<td>Solicitation Dates</td>
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<tr>
<td>Applications must be received by 4PM on July 15, 2020.</td>
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Questions

www.baaqmd.gov/highmileagefleet

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