

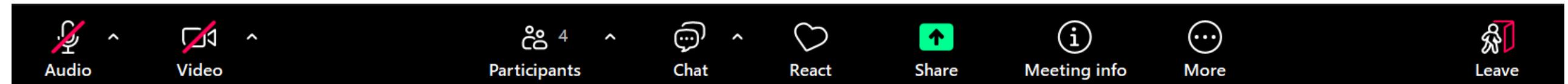


Commercial Electric Lawn and Garden Equipment Exchange Pilot Program

Presented by Azara Torres and Daniel Langmaid
January 13, 2026



Webinar Information



Audio & Video

Currently disabled for all participants during the presentation

Questions

Please send questions in the chat to host labeled “Pls send me your question – Daniel”. We will answer questions at the end of the presentation. You will be able ask questions via audio afterward.

Resources

Presentation slides are available at www.baaqmd.gov/lawngarden. The recording will be posted there as well.

Contact

Need help or have additional questions? Email lawnandgarden@baaqmd.gov

Agenda

- Introduction
- Pilot program overview
- Who can apply
- How the Voucher works
- What equipment qualifies
- Application Process & Timeline
- Next Steps
- Q&A

About the Bay Area Air District

Protecting Air Quality Since 1955

The Bay Area Air District serves **9 counties** and **7 million people** across the Bay Area.

Our Mission

The Air District improves air quality to protect public health, reduce historical and current environmental inequities, and mitigate climate change and its impacts.

Offers grants and incentives to:

- Replace older vehicles, buses, off-road equipment, gas- powered lawn and garden equipment, and wood-burning fireplaces and stoves
- Install electric vehicle charging stations
- Support innovative climate technologies



Why This Program Matters

The Problem

Small off-road engines (SOREs) emit relatively high levels of air pollutants and are historically unregulated. By 2031, these emissions are projected to be nearly twice those from passenger cars.

Community-Driven

In response to community identified strategies, this program is being developed to reduce air pollution from Lawn and Garden Equipment in AB 617 communities (Bayview Hunters Point/ Southeast San Francisco, East Oakland, West Oakland, Richmond-San Pablo).

Better Technology

While the Air District has implemented limited lawn and garden equipment replacement programs since the early 2000's, early electric equipment was costly and less effective for commercial use.

Commercial Electric Lawn & Garden (eL&G) Pilot Program

This pilot program helps commercial landscapers replace and scrap old gasoline- or diesel-powered lawn and garden equipment with zero-emission electric alternatives.



Vouchers Up to \$15,000

Voucher Amounts Range from \$700 to \$15,000 based on the equipment type



Simple Voucher Process

Approved applicants turn in old equipment for a point-of-sale discount from authorized vendors



AB 617 Communities

Pilot available to commercial operators located within Bayview Hunters Point, East Oakland, West Oakland, and Richmond-San Pablo

Eligible Equipment Types & Maximum Funding Amounts

Commercial Grade Equipment	Max Voucher
Chainsaws / Trimmers / Edgers / Brush cutters	\$700
Leaf blowers / Vacuums	\$1,400
Walk-Behind Lawn Mowers	\$1,500
Ride-on or Sit / Stand Mowers	\$15,000

Who Can Participate?

Commercial operators of lawn and garden equipment, including:

 Governmental agencies

 Commercial landscaping businesses

 Public schools and educational districts

*Private Schools & Religious Institutions funding eligibility is limited due to California Constitution restrictions.

Location Requirements

Applicants' primary administrative office or headquarters must be located within the Air District jurisdiction and in at least one eligible AB617 community

County	Community	Eligible Zip Codes
San Francisco	Bayview Hunters Point/ Southeast San Francisco	94107, 94110, 94124, 94134
Alameda	East Oakland	94601, 94603, 94605, 94621
Alameda	West Oakland	94607, 94608, 94609, 94612
Contra Costa	Richmond-San Pablo	94801, 94803, 94804, 94805, 94806, 94850

Eligible Equipment

Your old equipment must be :

- Commercial grade combustion-powered (gas or diesel)
- Fully operational with all parts intact
- Owned and operated by you for at least 2 years
- Within an eligible equipment category

New equipment must be:

- New, cordless, and electric
- Serve the same function or fall within the same category as the equipment being replaced
- One-for-one replacement within the same equipment category

Program Process Overview



Eligible Costs

Participants are required to contribute a minimum cost-share of 15% after all applicable discounts have been applied. Voucher amounts are limited to the maximum allowable for each category with a maximum combined award of up to \$100,000.

✓ **Eligible Costs:**

- Equipment listed in Eligible Equipment Table
- Compatible batteries, chargers, charging cables, adaptors, and other portable charging equipment

✗ **Ineligible Costs:**

- Facility upgrades or permanent installation (e.g., hardwired Level 1, 2, or DC fast chargers)
- Sales tax, freight, and warranty costs
- Costs for charging equipment that exceed the grant award

*Costs for portable chargers and batteries must be covered within the voucher limits or paid out of pocket. No extra funding is available.

How the Funding Works: Examples



1

Example 1: Voucher Cap Applied

You purchase one leaf blower, two batteries, and one charging cable for a total of \$1,700.
In this example the voucher will be capped at \$1,400 for leaf blowers.

You pay: \$300 out of pocket.

Voucher Amount: \$1,400

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Example 2: Cost-Share Requirement Applied

You purchase one leaf blower, two batteries, and one charging cable for a total of \$1,000.
In this example the voucher will be capped at \$850 to account for the 15% cost-share requirement.

You pay: \$150 out of pocket (15% cost-share)

Voucher Amount: \$1,400

Program Participation Requirements

- Participants must have owned and operated the baseline equipment within the Air District Jurisdiction for at least the last two years before applying
- Participants must agree to own and operate the new electric equipment for at least 36 months within an Eligible Community
- Applications must be submitted and purchases made through the same Air District-approved vendor
- Baseline equipment must be turned in at the time of sale to be scrapped
- Participants must contribute a minimum 15% cost-share toward eligible equipment
- Provide required documentation when request by Air District, including:
 - Valid California photo ID
 - California Business license or C-27 contractor license
 - IRS W-9 form

Application Process

1. Review Program Requirements
2. Select equipment and submit your application
3. Receive confirmation
4. Receive Conditional Approval
5. Upload documents
6. Receive a Notice to Proceed
7. Visit your authorized dealer
8. Redeem your Voucher
9. Surrender your old equipment and purchase your new equipment

*The entire application process can take up to 90 days.

Application Overview

Application Submission

- All applications must be submitted through an Air District-approved equipment vendor.
- Applications will be available at vendor locations and at www.baaqmd.gov/lawngarden

Application Review

- After an application has been submitted and the Air District has verified that it meets the minimum requirements, the Air District will send a Conditional Approval email with a secure DocuSign link for the applicant to provide the required supporting documents:
 1. A California-issued photo driver's license or identification card of the owner or responsible party who submitted the application.
 2. Copies of valid business licenses issued in California for at least two consecutive years prior to the application date which show and address located within one or more of the eligible geographic area zip codes listed in Table 1.
 3. A completed IRS W-9 form.
- Applications missing required documents must be corrected within 10 days or the application may be canceled.

Approval Notification

- Upon approval, participants and vendors will receive Notice to Proceed email from the Air District, confirming the voucher amount.

How to Apply

Bay Area Air Quality Management District
375 Beale Street, San Francisco, CA
94105 415-749-4994
Email: lawnandgarden@baaqmd.gov
www.baaqmd.gov/lawnngarden



Commercial Electric Lawn and Garden Equipment Exchange Application

Section 1: Vendor Information

For vendor use only. This section will be completed by the vendor.

APPLICATION PROJECT NUMBER:
AUTHORIZED RETAIL VENDOR (ORGANIZATION/COMPANY NAME): <i>Must match the legal name listed on the Vendor contract</i>
ADDRESS:
PHONE:
Authorized Retail Vendor Representative Filling Out This Form (First/Last Name):

1. Visit the [Lawn and Garden Webpage](#).
2. Review the [Program Requirements, Guidelines, and Terms and Conditions](#) to see if you qualify.
3. Visit an [Air District approved Vendor](#) to select your new equipment and submit an [application](#).

Helpful Notes:

- You may download and pre-fill the application PDF from our webpage before visiting an approved vendor.
- Vendors will review your application within 5 business days.

Application Timeline

- Application review process may take up to 30 days
- Program Participants must submit their documents **within 10 days of** receiving a Conditional Approval email.
- The Air District will notify applicants of its final determination **within 30 days** of receiving the documents and send a Notice to Proceed.
- Once approved, the **Voucher must be redeemed within 60 days.**

Application Resources

Please refer to our application guide for detailed, step-by-step instructions on completing the application process.



Commercial Electric Lawn and Garden Equipment Exchange Program (eL&G Program)

ONLINE APPLICATION USER GUIDE

Lawn and Garden applications must be submitted in-person through an approved Vendor.

This document provides a step-by-step guide through the application process.

Please review the [Program Requirements](#) and [Frequently Asked Questions \(FAQ\)](#) documents on the [Commercial Electric Lawn and Garden Equipment Exchange Replacement Program](#) webpage for a program overview, eligibility criteria, and required information needed to be submitted with your application.

Step 1: Review Program Requirements

Visit the Lawn and Garden [Webpage](#).

Review the [Program Requirements, Guidelines, and Terms and Conditions](#) to see if you qualify.

Lawn and Garden Terms and Condition Document

 Bay Area Air District
Commercial Electric Lawn and Garden Equipment Exchange Program (eL&G Program)
PROGRAM REQUIREMENTS, GUIDELINES, AND TERMS AND CONDITIONS

PROGRAM OVERVIEW

Next Steps

Program Expansion

The Air District will evaluate opportunities for expansion through the Bay Area later this year.

Stay Informed

- Visit the Carl Moyer Program [web page](#) to learn more about our program.
- Sign up for program updates to receive news on Lawn and Garden Equipment.

Grant Programs Signup

RECEIVE ALL GRANTS PROGRAM NOTIFICATIONS SELECT CATEGORIES TO RECEIVE

Select the categories you would like to subscribe to and sign up to receive updates to only those topics.

Agriculture Equipment	<input type="checkbox"/>
Airport Ground Support Equipment	<input type="checkbox"/>
Arterial Management and Smart Growth	<input type="checkbox"/>
Bikeways and Bike Parking	<input type="checkbox"/>
Cargo Handling Equipment	<input type="checkbox"/>
Electric and Hydrogen Infrastructure	<input type="checkbox"/>
Lawn and Garden	<input checked="" type="checkbox"/>
Locomotives	<input type="checkbox"/>
Marine Vessels	<input type="checkbox"/>
Medium- and Heavy-Duty Truck	<input type="checkbox"/>
Non-Agricultural Off-Road Equipment	<input type="checkbox"/>
Portable and Stationary Equipment	<input type="checkbox"/>
School Buses	<input type="checkbox"/>
Transportation Refrigeration Units -TRUs	<input type="checkbox"/>
Wood-burning Devices	<input type="checkbox"/>

Email Address

SUBSCRIBE BY CATEGORIES



Q&A

Contact Information

Lawn and Garden Program: www.baaqmd.gov/lawngarden

Email: lawnandgarden@baaqmd.gov

Grants Phone line: 415-749-4494